



Business Development Leader

Company Summary

Triton Systems Inc. (www.tritonsystems.com) is a rapidly growing applied R&D and product development firm in the greater Boston area. Triton has a strong track-record of translating technologies from the laboratory to the marketplace through commercial development, licensing, joint ventures and spin-off companies. Triton's portfolio of spin-off companies includes: Fluence, Ltd. (www.fluencecorp.com), FRX Polymers (www.frxpolymers.com), [Chinook Therapeutics \(www.chinooktx.com\)](http://www.chinooktx.com) and SI2 Technologies (www.si2technologies.com). Triton portfolio companies have received over \$400 million in private venture financing and created over \$2B in shareholder value.

Requirement Summary:

Triton has been incubating transformational technologies in Robotics, Engineered Materials, Structural Components, Acoustics, Sustainable Technologies, Ocean Engineering, Military Medicine, Sonar Systems, Artificial Intelligence, Life Sciences and Sensor Systems.

We are seeking an energetic Business Development Leader with proven experience in government contracts, transitioning technologies into major DOD platforms and creating businesses based on these technologies. Experience with winning major government contracts is required.

Responsibilities:

- Program transition and business development for a diverse array of technologies
- Lead opportunity identification, qualification, and capture in support of strategic areas
- Connect with government customers, commercial partners, and investors for technology transition
- Self-starter with the ability to build creative business models, develop customer relationships, understand customer needs, and find opportunities for new technologies

Desired qualifications would include some of the following:

- Experience in transitioning technologies to military platforms
- Experience in building businesses to support military platforms
- Experience in securing federal research & development contracts
- Solid understanding of acquisition process within DOD

Education/Experience:

- Engineering B.S., Advanced degree is a plus
- 2-10 years experience working in government programs

Due to the nature of our business and information associated with this position, interested candidates must be US Citizens

Triton Systems' Headquarters is located in Chelmsford, Massachusetts.

Come join our success and grow with the strength of these fascinating new technologies. All qualified applicants will receive consideration for employment without regard to race, color, religion, sex, sexual orientation, gender identity, national origin, disability, or status as a protected veteran.

Triton Systems is a U. S. Government contractor, therefore we are required to gather applicant information for Government reporting purposes. To apply for this position please go to our website's Careers section at www.tritonsystems.com and follow the Clicking Here link to our applicant tracking database to complete the application process. This will ensure efficient processing of your application.